



Platinum Level

Gold Level



Terra-Gen Power, LLC

Silver Level



Bronze Level



Greater Tehachapi  
Chamber Of Commerce  
209 E Tehachapi Blvd  
P.O. Box 401  
Tehachapi, CA 93581  
661 822-4180  
Fax 661 822-9036  
www.tehachapi.com



GREATER TEHACHAPI  
CHAMBER OF COMMERCE  
www.tehachapi.com

# NEWSLETTER



## September is the Time for Shining a Spotlight on Your Business

The Greater Tehachapi Chamber of Commerce is pleased to present the 2nd Annual Fall Business Showcase on Wednesday, September 28, 2011 from 4:00 p.m. to 8:00 p.m. at West Park Activity Center, 410 West D Street in Tehachapi. This one day Showcase provides local businesses and owners a unique opportunity to do both business-to-business networking and a chance to display their goods and services to the general public.

The First Annual Fall Business Showcase showcased the Greater Tehachapi area businesses in the best possible light and was a huge success with over 400 in attendance and all exhibitor spaces were sold out. Numerous positive comments and notes were received from last year's exhibitors and attendees.

Participation is open to anyone and Chamber membership is not required, though membership means discounted fees for Showcase participation. To promote their distinctive menus, several

area restaurants will provide samples of their fare for those in attendance. In addition, free Wi-Fi will be provided for all exhibitors.

Admission the day to the event is free to all attendees and we expect 400-500 people to attend. The first 300 attendees will receive a free reusable cotton grocery tote.

The Fall Business Showcase is an inexpensive way to promote business to potential clients. We hope our members and the business community at large will take advantage of this cost-effective means to reach customers.

For information on the numerous Exhibitor and Sponsorship opportunities, please contact the Chamber at 661-822-4180 or visit our website at www.tehachapi.com

Exhibitor space is limited and we expect to be sold out again this year, so please register early. Registration deadline is Friday, July 29, 2011

### Your Chamber Working For You

We'd like to share some ways we have promoted your business last month...

Phone Calls	Office Visitors	Referrals	Directories	Maps	Information Packets
387	245	3867	140	10	131

June Chamber Network Luncheon

**"Tehachapi Valley  
Recreation & Parks District":**

Please join the Greater Tehachapi Chamber of Commerce at our June Chamber Network Luncheon, Tuesday, June 21, 2011 12:00 p.m. *Please note we will meet at a new location – Don Juan's, 20700 South St, Ste B-C.* Our guest speakers will be James Wood, TVRPD General Manager, and Sandy Chavez, TVRPD Recreation Coordinator.

Jim and Sandy will be providing an update on the Recreation & Parks District, along with future plans and programs that are offered through the District.

The cost is \$15 for Chamber Members, \$20 for Non-Chamber members, which includes lunch. *Reservations are required. Please make your reservation by calling the Chamber at 661-822-4180. Reservation deadline is Friday, June 17, 2011.*

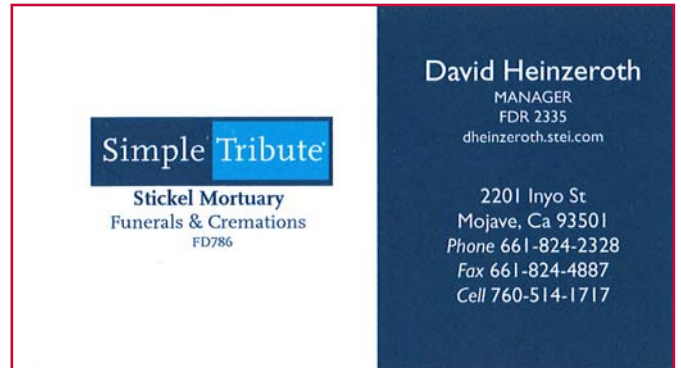


**Mark your calendar for this spectacular event! Details in the next newsletter and on the Mountain Festival website,**

***tehachapimountainfestival.com.***



**LUNCHEON BUSINESS CARD WINNER**



I am David Heinzeroth, manager of Stickel Mortuary in Mojave. I have 37 years of experience in funeral service. I have devoted my entire adult life to serving people who have experienced the death of a family member or close friend. The mission of Stickel Mortuary is to provide compassionate care to every family that comes to us. We have a no-walk policy that dictates that all families that come to us are helped and served no matter what their social or economic status.

In the summer of 1961, Richard Stickel bought 3 mortuaries from Ralph Turner, located in Tehachapi, Boron and Mojave. Stickel Mortuary, Tehachapi, operated until the 1980's, when Mr. Stickel sold the Tehachapi mortuary building to Sierra National Bank.

Although 20 minutes from Tehachapi, we do not charge extra to serve anyone in Kern County. In fact, we serve families in Tehachapi, Bakersfield, Boron, California City, N. Edwards, Rosamond- all of Kern County. We still make house calls- we will make funeral arrangements with you in the privacy of your home, either for immediate needs, or pre-arrangements where your wishes are recorded for the future benefit of your survivors. Cremation services can be handled by fax, phone and email, and we will deliver your loved one's cremated remains back to you, as part of our services.

Stickel Mortuary is proud to be owned by Stewart Enterprises, a large, progressive, financially strong corporation that gives a lot back to the residents of this area. In the past 2 years, our 4 high desert mortuaries have given discounts to needy families totaling more than \$325,000. Because of our size, we have many advantages: experienced personnel, fine vehicles, comfortable facilities, and we own our own crematory, so that your loved one never leaves our care. We are here for you if you need us, any hour of the day or night.

# "Intermediate QuickBooks" Workshop – Part 2

The Greater Tehachapi Chamber of Commerce will host a business workshop entitled **"Intermediate QuickBooks" Workshop – Part 2.**

Intermediate QuickBooks Part 2 is the second part of a continuation of our popular QuickBooks 101 Workshop. A working knowledge of QuickBooks is required to attend this workshop.

Intermediate QuickBooks Part 2 will assist you with more advanced topics such as:

- Entering and Paying Bills
- Writing Checks
- Reconciling Bank Accounts
- Creating and Understanding Your Financial Reports

This workshop will make your use of QuickBooks more efficient and more enjoyable.

Lila Winger, a QuickBooks Pro Advisor, will be presenting the workshop. Lila has over 11 years experience using QuickBooks, working with 4 different CPA firms using various aspects of QuickBooks. She lived in the San Fernando Valley for 31 years and moved to Tehachapi 2 years ago. Lila loves bookkeeping and is looking forward to sharing her QuickBooks knowledge with workshop attendees.

The workshop is scheduled for Wednesday, June 22, 2011 from 5:00 p.m. to 7:00 p.m. at the Fairfield Inn & Suites Conference Room 422, W Tehachapi Blvd. The cost of the workshop is \$15 for Chamber Members, \$25 for non-chamber members and advance registration is required. Registration deadline is Friday, June 17, 2011. Seating is limited so please register early. Registration forms are available at the Chamber office, 209 E Tehachapi Blvd, or by clicking here.

The May workshop is sponsored by Lila Winger, QuickBooks Pro Advisor, and Red House BBQ.

## tehachapi.com working for our members

We'd like to share with you a summary of our website business directory activity last month

Main Directory Search Page Visits	1,007
Alphabetical Listing Search	324
Categorical Listing Search	1,557
Search For	85
New Member Listing	45
Member Website Visits	1,042
Emails Sent to Members	21
Member Map Views	334

## FARMERS INSURANCE GROUP



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### QuickBooks Intermediate Workshop, Part 1



Susan Burt Photos

## CHAMBER RIBBON CUTTINGS

Chamber Directors Kathy Carey, Claudia Henson, Marty Pay and Tammy Wallace, along with Chamber Ambassador Linda Lubic, joined to celebrate the grand opening and ribbon cutting of The Lost Box on Saturday, April 30<sup>th</sup>. The Lost Box is located at 125 W Tehachapi Blvd, 661-557-1669.



Photos: Sam White



Susan Burt Photos



Chamber Director Claudia Henson, along with Chamber Ambassador Sue Wonacott, joined President Ida Perkins to celebrate the grand opening and ribbon cutting of Natural Health Massage & Spa on Thursday, May 19<sup>th</sup>. Natural Health Massage & Spa is located at 20041 Valley Blvd, 661-557-5303.



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TEHACHAPI'S #1 REAL ESTATE OFFICE

## June Membership Anniversaries

### 23 Years

Bank of the West  
Tehachapi Unified School District

### 21 Years

Indian Hill Ranch RV Park  
Tehachapi Valley Arts Association

### 20 Years

Tehachapi Therapeutic Massage

### 19 Years

Merle Norman Cosmetics Studio

### 17 Years

Great Wall Chinese Restaurant  
Hall Ambulance Service

### 13 Years

Sharing & Caring

### 9 Years

First American Title Co

### 8 Years

R.I.S.E. Riding Instruction for  
Special Equestrians  
Southwest Communications

### 7 Years

Farmers Insurance Group/Carlo Narduzzi  
Salvation Army

### 5 Years

Trains Etc.

### 3 Years

Golden Hills Salon & Spa  
Jerome's Tractor Service  
Perfect 10 Gymnastics

### 2 Years

Allstate Insurance Tehachapi/Zac Cullen  
Banks Pest Control, Inc.  
Stone Mountain Physical Therapy

### 1 Year

Academy Mortgage Corporation  
Billingsley Veterinary Clinic  
Great Oaks Village  
Lone Pine Automation  
Mary Kay Cosmetics/Victoria Hoffman  
Young Staffing



## Welcome Our Newest Members

**Phillip H Darling**  
**Borton Petrini, LLP**  
112 East F St, Ste E  
Bakersfield, CA 93561  
661-822-7300

**Pirate Insurance Services**  
**Celena Walker**  
20810 South St, Ste 5  
Tehachapi, CA 93561  
661-823-6925

**Tehachapi Manor**  
**Annette Troffer**  
20400 Oak Knoll  
Tehachapi, CA 93561  
661-822-2885

### Congressman McCarthy and Assemblymember Grove Mobile Office Hours at the Chamber

Ben McFarland from Congressman McCarthy's office and Javier Reyes from Assemblymember Grove's office will hold office hours on Tuesday, June 21<sup>st</sup> from 10:00 to 11:00 AM. To schedule a meeting with Ben, call 661-327-3611. To schedule a meeting with Javier, call 661-325-2995.

## May Chamber Mixer

hosted by Home Consignment Gallerie



## 2011 Board of Directors

### CHAIRPERSON

*Marty Pay*  
Farmers Insurance

### CHAIR ELECT

*Lorraine Berry*  
Individual

### TREASURER

*Tammy Wallace*  
Country Real Estate

### PAST CHAIRMAN

*Tim Kielpinski*  
Old Towne Nursery

### • DIRECTORS •

*Kathy Carey*  
BVS Properties

*Carl Gehrcke*  
Tehachapi Bible & Bookstore

*Claudia Henson*  
Hilltop Publishers

*Brian Johnson*  
Individual

*Carolyn Wiles*  
Terra-Gen Power, LLC

*Ida Perkins*  
President

*Susan Burt*  
Administrative Assistant

## CHAMBER SERVICES

### For Members Only

Mailing Labels \$50.00  
 Electronic (Excel)  
 Mailing List \$75.00

### Employment Posters

Members: \$40.00  
 Non-Members \$48.00

### Directory of Members

Available to all at No Charge

### Website Advertising - Members Only

Contact Chamber Office for pricing and options

### Free to Members Only

Display of Cards & Brochures in the Chamber Office

### Referrals From:

Phone Calls Walk-In's Internet  
 First Hotspot in Newsletter (first 90 days of membership)

### Advertising - Members Only

Newsletter Hotspot \$ 50.00  
 Newsletter Card  
 per month \$ 35.00  
 per year \$300.00  
 Relocation Packet \$125.00  
 Insert/per year

## June Chamber Mixer

hosted by

# Old Towne Nursery

Wednesday, June 15<sup>th</sup>

5 to 7 PM

20681 Valley Blvd

**Refreshments!**  
**Networking! Drawings!**

For information call  
 Old Towne Nursery at (661) 822-6767  
 or the Chamber at (661) 822-4180

**SHOP LOCAL!**  
 Support your local business community  
[www.tehachapi.com](http://www.tehachapi.com)

SUN	MON	TUE	WED	THU	FRI	SAT
<b>Calendar of Events</b>			1	2	3	4
<i>For detailed information on events, visit our Community Calendar at <a href="http://www.tehachapi.com">www.tehachapi.com</a></i>			GTEDC Mtg 7:30 AM Apple Shed	Farmers Market Green Street 4-7 PM	First Friday Art Reception 5-8 PM 661-822-6062	TMRA Trail & Poker Ride 661-343-503 Celebrate the Depot! Info: 661-823-1100 Depot Birthday Bash Info & tickets 822-7777
5	6	7	8	9	10	11
	City Council Mtg BeeKay Theater 6 PM	Board of Directors Mtg Chamber Office 5:30 pm		Farmers Market Green Street 4-7 PM		Springtyme Faire 10 AM Railroad Park 661-822-6062
12	13	14	15	16	17	18
Springtyme Faire 10 AM Railroad Park 661-822-6062		Flag Retirement Ceremony, 5:30 PM, Coy Burnett Statium, 126 Snyder Ave Info call 661-972-6138	Chamber Mixer hosted by Old Towne Nursery 20681 Valley Blvd 5-7 PM 661-822-4180	Farmers Market Green Street 4-7 PM		3rd Annual Chili Cookoff & Need for Speed Muscle & Sports Car Show, 10 AM-6 PM; Downtown Info: Main Street 661-822-6519 Model Train Show at the Depot; 823-7832
19	20	21	22	23	24	25
 Triassic Legacy Vineyards Champagne Brunch & Horseshoe Tournament; Info 661-822-5341	City Council Mtg BeeKay Theater 6 PM	McCarthy Office Hrs 10-11 AM 661-327-3644 Grove Office Hrs 10-11 AM 661-395-2995 Chamber Office CHAMBER LUNCHEON Don Juan's 12 Noon-1:30	Chamber Workshop "Intermediate QuickBooks Part 2"; 5-7 PM; for info call the Chamber at 661-822-4180	Farmers Market Green Street 4-7 PM		
26	27	28	29	30	<b>June 2011</b>	
				Farmers Market Green Street 4-7 PM		

# Last Call!

GREATER TEHACHAPI CHAMBER OF COMMERCE

## 2011/2012 Business Referral Directory

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- \* Included in Welcome Packet for new residents
- \* Distributed by our City at business conferences
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CHAMBER OF COMMERCE

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PO Box 401  
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Fax: 661-822-9036  
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