We'd like to share some ways we have promoted your business last month…

<table>
<thead>
<tr>
<th>Phone Calls</th>
<th>Office Visitors</th>
<th>Referrals</th>
<th>Directories</th>
<th>Maps</th>
<th>Information Packets</th>
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<tbody>
<tr>
<td>157</td>
<td>149</td>
<td>1142</td>
<td>146</td>
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May Chamber Network Luncheon

Jay Schlosser, P.E.
City Engineer

Please join the Greater Tehachapi Chamber of Commerce at our May Chamber Network Luncheon, Tuesday, May 20, 2014, 12:00 p.m. at Pacino’s Spaghetti Factory, 1100 Tehachapi Blvd, A. Our guest speaker will be Jay Schlosser, City Engineer.

Jay will introduce his team of construction professionals who oversee the day-to-day execution of capital projects and private development and talk about how capital projects go from inception to completion and share some of the challenges and enjoyable components of their work.

Jay joined the City of Tehachapi staff in July 2012 as City Engineer. Prior to serving on staff, he served as the contract City Engineer starting in September 2004. Licensed as a professional civil engineer in 2003, Jay has a total of 12 years of experience in the private sector before joining the Tehachapi team.

Jay has been instrumental in the transformation of the City of Tehachapi downtown over the last 8 years and has overseen the design and construction of numerous water system, wastewater system, transportation, and beautification projects within the City. In addition, he has aided in the management of private development within the City through plan review, permitting, and construction oversight on behalf of the City of Tehachapi.

As a staff City Engineer, Jay is responsible for managing all capital projects within the City as well as engineering review and construction of private development projects.

Jay graduated from the University of California at Davis in 2000 with a Bachelor of Science degree in Civil Engineering with a minor in Engineering Geology.

The cost is $15 for Chamber Members, $20 for Non-Chamber members, which includes lunch. Reservations are required. Please make your reservation by calling the Chamber at 661-822-4180. Reservation deadline is Friday, May 16, 2014.

SAVE THE DATES!
"Business After Hours"
Chamber Mixer Schedule

HOSTED BY

May 14th   Margaret’s Catering/Linda’s Cakes n Things
June 11th  The Woods
July 9th    imortgage
Sept. 10th  Jennifer’s Terrace
Oct. 8th    Postal ASAP
Nov. 12th   Tehachapi Valley Arts Association

LUNCHEON BUSINESS CARD WINNER

Charlotte L. Ruse is a Kern County registered and bonded Legal Document Assistant (LDA), serving Kern County for 10 years by providing affordable self-help legal document preparation and Notary Public services.

A legal Document Assistant (LDA) is an experienced professional who is authorized under California law to assist the public in preparing legal documents for consumers. However, as LDA is not an attorney, and cannot provide legal advice, or represent individuals in court.

LDA’s have a similar educational background as a paralegal, and are required by law to be registered and bonded in the county in which they have their principal place of business. (Business and Professions Code, Section 6400, et. seq.). The registration is valid for two years, at which time it must be renewed. In the past, individuals who assisted the public in completing legal documents were permitted to call themselves Independent Paralegals. Effective January 1, 2004, Business and Professions Code Section 6450 redefined “paralegal” to mean only those persons who work for, and are supervised by attorneys. Excluded from that definition are LDA’s. LDA’s are prohibited from calling themselves paralegals.

At your direction, LDA’s can complete court forms for you to avoid pitfalls and to make sure that every important detail on a form is accounted for. LDA’s may also file the forms with the court, serve them on the appropriate parties and manage the process. LDA’s may also supply books and publications authored, written or approved by attorneys.

SERVICES PROVIDED INCLUDE: Revocable Trusts, Trust amendments, Trust distributions, Wills, Codicils, Powers of Attorney, Healthcare Directives, Grant Deeds, Quitclaims, Deeds of Trust, Promissory Notes and most other legal documents related to real property transactions, Mobile Home transfers, Evictions, Probate and much more.

Kern County LDA #95 EXP. 10-1-15
I am not an attorney. I can only provide self-help services at your specific direction.

GREATERTEHACHAPI
CHAMBER OF COMMERCE
May Membership Anniversaries

25 Years
Oak Valley, Inc.

20 Years
Lehigh Southwest Cement Co
Tehachapi Heritage League

16 Years
Henry's Home For Less

11 Years
DEH & Associates

10 Years
Best Western Country Park Hotel

9 Years
Family Life Pregnancy Center

5 Years
Mike & Duana Pera

4 Years
AFLAC Insurance/Catherine Estes
Bill Wright Toyota

3 Years
Pirate Insurance
Tehachapi Manor

2 Years
Tehacha-Bee Farm

1 Year
Rivera's Lath and Plaster
Zombie Games

Congressman McCarthy, Senator Fuller, and Assemblywoman Grove Mobile Office Hours at the Chamber

Government Representatives will hold office hours at the Chamber office on Tuesday, May 20, 2014 from 10 to 11 AM.

For appointments, contact the following representatives:
Congressman McCarthy, Representative Vince Fong, 661-327-3611
Senator Fuller, Representative Romeo Agbalog, 661-323-0443
Assemblywoman Grove, Representative Javier Reyes, 661-395-2995

May Chamber Mixer

Hosted by
Linda’s Cakes n Things
And
Margaret’s Catering

When: Wednesday, May 14th, 5pm-7pm
Where: Mill Street Kitchen, 208 S. Mill Street

An evening of food, fun and lively conversation.
The Mill Street Kitchen is the home of Linda’s Cakes n Things and Margaret’s Catering: “For you next Elegant Affair” as well as Wednesday night “Dinners on the Go”.
Come ready to eat! For questions call Margaret: 827-7558

Board of Directors

Chairperson
Tammy Wallace
Country Real Estate

Chair Elect
Marty Pay
Farmers Insurance

Treasurer
Kathy Carey
BVS Properties

Past Chairperson
Claudia White
The Loop Newspaper

• Directors •
Lorraine Berry
Individual
Phillip Darling
Law Office of Phillip H. Darling
Carl Gehricke
TBB
James Wallace
Weddings by Reverend Jim
Carolyn Wiles
Terra-Gen Power, LLC

Ida Perkins
President
Heather Pardus
Receptionist

Providing FREE Business Consultations
Marketing and Business Planning Assistance
Financing and Loan Review
Government Procurement Opportunities

Golden Empire Chapter 563
www.bakersfield.score.org  661-861-9249
Welcome Our Newest Members

Cesar E. Chavez National Monument
Ruben Andrade
29700 Woodford-Tehachapi Rd
Keene, CA  93531
661-823-6130

Go Green Bunny Healthy Lifestyle Shop
Laurin Bierman
20725 South St, #7
Tehachapi, CA  93561
661-750-1563

Mercy Air
Derek Parker
1220 Flightline Dr
Mojave, CA  93501
916-316-7338

Tehachapi Cancer Foundation, Inc.
Jim Wallace
PO Box 766
Tehachapi, CA  93581
844-644-8644

We'd like to share with you a summary of our website business directory activity last month.

Main Directory Search Page Visits  636
Alphabetical Listing Search  166
Categorical Listing Search  3,077
Search For  30
New Member Listing  24
Referred to Member Website  1,733
Emails Sent to Members  6
Member Map Views  908
Calls Placed to Members  1,094
Category Sponsor Ad  5
Scenes from April Chamber Mixer
Hosted by Fiddlers Crossing

Chamber Directors Kathy Carey and Carl Gehricke; Chamber Ambassadors Kathleen Kline and Harriet Clendenin joined Charlotte Ruse, Legal Document Service and Notary Public for the Grand Opening/Ribbon Cutting of her new office on Friday, April 4, 2014,

Charlotte L. Ruse is located at 102 S. Robinson St. For more information call 661-699-7025

Congratulations Charlotte!!!!!
"From Native Ways to Current Days" is the theme for the 2014 Tehachapi Mountain Festival®. Thank you Leslie Nuckolls, the winner of this year’s Mountain Festival Theme Contest.

Presenting the check to Leslie is Mountain Festival Chairman Carl Gehricke. Leslie and her husband will be our VIP guest to all events during Mountain Festival, including participation in the parade, tickets to the rodeo and pancake breakfast, and an Official Tehachapi Mountain Festival® T-shirt featuring her winning theme.

The Mountain Festival theme sets the tone for the entire Mountain Festival. Once the theme is established, the logo can be designed. Parade floats are planned based on the theme. The official Mountain Festival t-shirts, posters, brochures, and all advertising bear the official logo.

Presented by SCORE.org

“Work with me, people!”

50% of workers work in a small business

Small businesses created 63% of new jobs from mid 2009 to 2012

And in the next 5 years, 37% of small businesses will have 5+ employees

5.5M new jobs

From 2004 to 2010, micro businesses were the BIG employers!

...while businesses w/ 500 or more employees LOST 1.8M jobs

*1 to 4 employees

Small business success is tied to employee success...

75-150% of Salary

30% of Small Business Failures

...are blamed on poor hiring decisions

But they cost time & money:

HR work consumes 25-35% of an owner’s time

7-25% of time handling employee paperwork

< 20 employees = 60% higher compliance costs

< 20 employees = 75-150% of Salary

...is the estimated cost of employee turnover

30% of Small Business Failures

...are blamed on poor hiring decisions

Recruitment & management are going mobile:

1.3B will work virtually by 2015

Mobile friendly recruitment, properly executed, has a conversion rate 5x to 10x better than PC – at 20% the cost

Interesting statistics from SCORE, "Counselors to America's Small Business". Though we would share.....
The Greater Tehachapi Chamber of Commerce, in conjunction with Cogno.com, now offers a selection of online training courses for purchase directly from the Chamber website. We’ve hand-picked courses that we feel are relevant to our businesses and their employees, covering topics in Human Resources, Compliance, Business Management and much more.

All courses will be available on-demand, 24/7. The training courses are specifically designed to address many of the issues around risk and liability faced by businesses today, as well as develop the skills of your employees.

To view course selection click [here].

**Shop Local!**
**Support your local business community**
[www.tehachapi.com](http://www.tehachapi.com)

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**Calendar of Events** May 2014

For detailed information on events, visit our Community Calendar at [www.tehachapi.com](http://www.tehachapi.com)

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<th>SUN</th>
<th>MON</th>
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<td>City Council Mtg 6 PM</td>
<td>Board of Directors Mtg Chamber Office 5:30 PM</td>
<td>GTEDC Mtg 7:30 AM Apple Shed</td>
<td>Tehachapi Business Watch Informational Meeting 6 PM Claude L Wells Education Center 300 S Robinson St 661-822-4180</td>
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<td>Chamber Mixer hosted by Mill Street Kitchen 5-7 PM 208 S Mill St 661-827-7558</td>
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<tr>
<td>City Council Mtg 6 PM</td>
<td>Board of Directors Mtg Chamber Office 5:30 PM</td>
<td>Government Reps See page 2 for appl info</td>
<td>Chamber LUNCHEON Pacino's 12:00 PM</td>
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<td>Memorial Day Parade 9 AM &amp; Ceremony 11 AM Central Park 661-822-3228</td>
<td>Chamber Office Closed</td>
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<td>Run with the Wind 5K 8 AM Mountain Valley Airport 661-823-3228</td>
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<td>TMRA Kickoff Dinner Dance 6 PM Loop Ranch 661-557-7336</td>
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